## HOW TO MAKE A SUCCESSFUL APPLICATION USEFUC BOBSEFUC BODSEFUC BODS

- Have you used our website affordability calculator to find out how much your client could borrow? Remember to include the product fees in your calculations.
- Is your client credit impaired? Check the definitions and find out what this may mean for your application.
- If an address does not show in the postcode search, click on the option for 'none of the following' and enter manually.
- If your client has been self-employed for less than 3 years put a £0 in the boxes for the years prior to being self employed when keying their income.

- If your client is self-employed in a Limited Company, enter their salary and dividends into the Net Profit box.
- For Contractors, calculate the annualised income with 46 x weekly rate and enter this into the Net Profit box.
- It is always a good idea to review documents before sending them to make sure everything is in order. For example, review pay slips and bank statements for undeclared expenditure.
- Remember, we will ask for proof of income and proof of deposit on all applications.

## THIS INFORMATION IS FOR INTERMEDIARIES ONLY

Kensington and Kensington Mortgages are trading names of Kensington Mortgage Company Limited. Registered in England & Wales: Company No. 03049877. Registered address: Ascot House, Maidenhead Office Park, Maidenhead SL6 3QQ. Kensington Mortgage Company Limited is authorised and regulated by the Financial Conduct Authority (Firm Reference No. 310336) Some investment mortgage contracts are not regulated by the FCA.